

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL FOR: **ONE TIME PURCHASE of Security Cameras and Accessories for ESSC Upgrades**  
 TIME & DATE: **3:00 pm, May 22, 2014**

| ITEM NO. | DESCRIPTION AND APPROXIMATE QUANTITY   | UNIT PRICE   | AMERICAN YOKO<br>301 Drum Point Rd.<br>Berck, NJ 08723 | SIMPLEX GRIMMEL<br>1070 Arton Circle Suite 102<br>San Antonio, TX 78216 | AMERICAN SURVEILLANCE CO. INC.<br>55 Galveston St.<br>Brownsville, TX 78521 | ALARM INTEGRATIONS INC.<br>9138 Olalhe Suite G<br>Houston, TX 77065 | CONVERGINT TECHNOLOGIES, LLC<br>1218 Arton Parkway Suite 108<br>San Antonio, TX 78216 | ENRICH SALES & SERVICE<br>8202 Sand Pebble<br>San Antonio, TX 78250 | MCS FIRE & SECURITY<br>12918 Delivery Drive<br>San Antonio, TX 78247 | SIGMA SURVEILLANCE DBA STS360<br>1081 Ohio Dr Ste 1<br>Plano, TX 75093 | SECURADYNE SYSTEMS<br>11703 Huebner Rd. Suite 106-619<br>San Antonio, TX 78230 | ISI AUTOMATION INT'L INC.<br>778 Isom Rd.<br>San Antonio, TX 78216 | ALTERMAN TECHNOLOGIES<br>14703 Jones Malisberger<br>San Antonio, TX 78247 | APRISA TECHNOLOGY LLC<br>24 Lumber Road, Suite 101<br>Roslyn, NY 11576 | VIA TECHNOLOGY LLC<br>711 Navarro Ste 215<br>San Antonio, TX 78205 | 365xy Integrated<br>11950 Stareast Ste 207B<br>San Antonio, TX 78247 | B&H Photo & electronics Corp<br>420 Ninth Ave.,<br>New York, NY 10001 | En Prime Technologies Sales Inc.<br>18701 S. Figueroa St.<br>Gardena, CA 90248 |
|----------|--|--|--|---|---|---|---|---|--|--|--|--|---|--|--|--|---|--|
| 1.       | 6  each<br>Axis P3353 Interior Fixed Dome IP Camera with 3 year warranty<br>Part No. P3353 or approved equal   | UNIT PRICE<br><b>430.00</b><br>TOTAL<br><b>2,580.00</b>    | 464.67<br>2,788.02                                     | 470.23<br>2,821.38  | 502.16<br>3,012.96  | 494.64<br>2,967.84  | 518.16<br>3,108.96  | 527.00<br>3,162.00  | 587.00<br>3,522.00   | 542.00<br>3,252.00   | 594.00<br>3,564.00   |  |   |  |  |  |   |  |
| 2        | 55  each<br>Axis P3363-VE Exterior Vandal Resistant Fixed Dome IP Camera with 3 year warranty<br>Part No P3363-VE or approved equal                                      | UNIT PRICE<br><b>610.00</b><br>TOTAL<br><b>33,550.00</b>   | 666.37<br>36,650.35                                    | 674.34<br>37,088.70   | 721.86<br>39,702.30   | 709.93<br>39,046.15   | 743.04<br>40,867.20   | 755.00<br>41,525.00   | 841.00<br>46,255.00  | 778.00<br>42,790.00  | 852.00<br>46,860.00  |  |   |  |  |  |   |  |
| 3        | 4  each<br>Axis Q6045-E Exterior Vandal Resistant PTZ Dome IP Camera with 3 year warranty<br>Part No Q6045-E or approved equal   | UNIT PRICE<br><b>2,580.00</b><br>TOTAL<br><b>10,320.00</b> | 2,791.92<br>11,167.68                                  | 2,825.33<br>11,301.32   | 3,024.40<br>12,097.60   | 2,970.24<br>11,880.96   | 3,113.28<br>12,453.12   | 3,165.00<br>12,660.00   | 2,986.00<br>11,944.00  | 3,259.00<br>13,036.00  | 3,565.00<br>14,260.00  |  |   |  |  |  |   |  |
| 4        | 4  each<br>Axis Pendant Kit for P33 -VE compatible with Axis P33 series, model 5502-321<br>with 1 year warranty, Part No.5502-321 or approved equal                      | UNIT PRICE<br><b>37.00</b><br>TOTAL<br><b>148.00</b>       | 38.01<br>152.04  | 38.47<br>153.88   | 37.10<br>148.40   | 40.48<br>161.92   | 42.36<br>169.44   | 43.00<br>172.00   | 48.00<br>192.00  | 44.00<br>176.00  | 48.00<br>192.00  |  |   |  |  |  |   |  |
| 5        | 4  each<br>Axis Wall Bracket for P33 series cameras compatible with Axis P33 Series cameras,<br>model# 5017-611 with 1 year warranty, Part No 5017-611 or approved equal | UNIT PRICE<br><b>74.00</b><br>TOTAL<br><b>296.00</b>       | 76.80<br>307.20  | 77.71<br>310.84   | 61.20<br>244.80   | 81.85<br>327.40   | 85.62<br>342.48   | 87.00<br>348.00   | 97.00<br>388.00  | 90.00<br>360.00  | 98.00<br>392.00  |  |   |  |  |  |   |  |
| 6        | 4  each<br>Axis Pole Mount Kit for Q6045-E cameras compatible with Axis Q6045-E Series cameras<br>model# 5017-671 with 1 year warranty, Part No.                         | UNIT PRICE<br><b>74.00</b><br>TOTAL<br><b>296.00</b>       | 76.80<br>307.20  | 77.71<br>310.84   | 86.22<br>344.88   | 81.85<br>327.40   | 85.62<br>342.48   | 87.00<br>348.00   | 97.00<br>388.00  | 90.00<br>360.00  | 98.00<br>392.00  |  |   |  |  |  |   |  |
| 7        | 6  each<br>UTC TruVision TVN-2016-16T Network Video Recorder with 3 year warranty<br>Part No. TVN-2016-16T   | UNIT PRICE<br><b>3,150.00</b><br>TOTAL<br><b>18,900.00</b> | 3,474.80<br>20,848.80                                  | 3,395.35<br>20,372.10   | 2,961.60<br>17,769.60   | 3,804.76<br>22,828.56   | 3,696.00<br>22,176.00   | 3,850.00<br>23,100.00   | 3,264.00<br>19,584.00  | 4,142.00<br>24,852.00  | 3,781.00<br>22,686.00  |  |   |  |  |  |   |  |
| 8        | 7  each<br>Power over Ethernet (PoE) Injector with 1 year warranty<br>Part No. SCS-VPOE100 or approved equal   | UNIT PRICE<br>TOTAL  | <b>Item Deleted</b>                                    |   |   |   |   |   |  |  |  |  |   |  |  |  |   |  |
| 9        | 2000  foot<br>CAT 5E Outdoor Network Cable with 1 year warranty<br>Part No. TRI-CAT5EDBRBLK or approved equal  | UNIT PRICE<br>TOTAL  | <b>Item Deleted</b>                                    |   |   |   |   |   |  |  |  |  |   |  |  |  |   |  |
| 10       | 1000  foot<br>CAT 6 Direct Burial Network Cable with 1 year warranty<br>Part No HTC-301808BK3 or approved equal  | UNIT PRICE<br>TOTAL  | <b>Item Deleted</b>                                    |   |   |   |   |   |  |  |  |  |   |  |  |  |   |  |
|          | <b>GRAND TOTAL</b>   |  | <b>66,090.00</b>                                       | 72,221.29   | 72,359.06   | 73,320.54   | 77,540.23   | 79,459.68   | 81,315.00  | 82,273.00  | 84,826.00  | 88,346.00  |   |  |  |  |   |  |
|          | Terms  |  | <b>Net 30 days</b>                                     | Net 30 days   | Net 30 days   | Net 30 days   | Net 30 days   | Net 30 days   | Net 30 days  | Net 30 days  | 6% 10 days   | Net 30 days  |   |  |  |  |   |  |
|          | Delivery   |  | <b>5-7 calendar days</b>                               | 30 calendar days  |   | 30 calendar days  |   | 30 calendar days  | 15 calendar days   | 7-15 calendar days   |  |  |   |  |  |  |   |  |

**\*Low Bidder**

**BID INVITATIONS EMAILED TO AND/OR PICKED UP BY:**

A&B Security Integration  
 Alterman  
 Anixter  
 Automation Data Technology  
 Bob Macintosh Audio Visual Corporation  
 Circle Surveillance  
 Convergent Technologies  
 DHS Security  
 Graybar Electric  
 Inet Security and Surveillance DBA Digital Video Surveillance Systems  
 Major Inc RX Technology

MultiLink Security  
 P3S Company  
 Sigma Solutions  
 Sirius Computer Solutions

SAWS Website